

# GLOBELINK

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## REGION FOCUS

# CENTRAL EASTERN EUROPE

## INTRODUCTION OF CEE

The Central and Eastern Europe (CEE) region includes countries such as Austria, Bosnia and Herzegovina, Bulgaria, Croatia, Czech Republic, Hungary, Romania, Serbia, Slovakia and Slovenia etc.

This region is growing, and is projected to grow by 3.7% in 2020. Many major Western European companies have manufacturing facilities in CEE with the low cost of labour, and there are still plenty of unexploited opportunities in the region. With the immense growth potential looking forward, it is one of the most attractive marketplaces and investment regions in the world.

## OUR NETWORK COVERAGE IN CEE

GCA is represented by Globelink in Slovenia, Croatia, Romania and Bulgaria, as well as our strong network partner Austromar in Austria, Czech Republic, Hungary and Slovakia.



## **GLOBELINK SLOVENIA & CROATIA**

Being market leader NVOCC in both Slovenia & Croatia, Globelink Slovenia has leveraged on the Port of Koper. Situation within the Mediterranean Sea, Koper is a convenient gateway that penetrates the European and CEE territory, with many shipping lines making a stop at Koper. Connected by multiple motorways, Koper makes it an efficient distribution point for all cargo into CEE.

Globelink Slovenia has presence in Koper and Skofja Loka (near Ljubljana). She operates her own CFS and customs bonded warehouse in Skofja Loka, as well as lease CFS space within Koper Port. Being awarded AEO (Authorised Economical Operator) status, this makes Globelink Slovenia a reliable partner in logistics chain. Within 3 to 5 days upon vessel arrival, consignees are able to get their cargo to most CEE inland destinations delivered.

In addition, Globelink Slovenia offers reliable trucking distribution service, customs clearance, inspection services as well as trucking services on top of LCL services to provide value add customers.

Globelink Croatia, with office in Zagreb, shares the same capability as Slovenia, and serves Croatia and areas nearer to Bosnia & Serbia.

## **GLOBELINK ROMANIA & BULGARIA**

Globelink Romania and Bulgaria offer a wide range of services to complete a one-stop solution to its valuable customers. The services includes LCL, FCL, airfreight service, combined SEA & AIR, and project cargo management for overweight / oversized cargoes and bulk (conventional) sea freight shipments.

Both Port of Constanta and Varna, both located in the Black sea, are convenient entry points into CEE, mainly serving inland locations such as Moldova, Ukraine etc. Globelink Romania offices are located at Bucharest and Constanta while Varna serves as office for Globelink Bulgaria.

## **AUSTROMAR AUSTRIA, CZECH REPUBLIC, HUNGARY & SLOVAKIA**

Austromar is our reliable partner covering the markets in Austria, Czech Republic, Hungary & Slovakia. With 25 years of presence, Austromar is the leading player in the region. Other than their main CFS in Prague and Budapest, they also have CFS presences in Vienna, Bratislava & Ostrava. Also awarded AEO status, Austromar uses both Hamburg and Koper as entry points and offer direct consolidations from these 2 ports. They pride themselves in providing service designed for freight forwarders, as well as reliability and flexibility in meeting customers' requirements.



## OUR CEE LCL SERVICES

With Austromar, Globelink operate main hubs in Port of Koper, Prague & Budapest to effectively serve the CEE region. We run regular consolidation services in and out of the region and currently operates 40 direct import services into the region and 18 direct export services out of the region.

For import LCL services, majority of origins are from Asia & Middle East into CEE. For export LCL services, we serve Asia, US & Middle East.

# GCA NETWORK IN CENTRAL EASTERN EUROPE: GLOBELINK / AUSTROMAR



PRAGUE  
LINZ  
VIENNA  
KOPER  
RIJEKA  
BOSNIA  
OSTRAVA  
BRATISLAVA  
BUDAPEST  
SERBIA  
CONSTANTA  
VARNA

- Multiple Gateways into CEE via Koper, Prague, Budapest, Vienna, Bratislava & Constanta
- Full IT Solutions with Track & Trace, e-booking
- Most comprehensive and reliable LCL services

### FOR BOOKINGS OR ENQUIRIES, PLEASE CONTACT:

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## TRANSPORT LOGISTIC 2019 - GLOBELINK UNIMAR & GLOBELINK SLOVENIA

The Transport Logistics fair, accepted as the world's largest logistics event, was held from 4th to 7th June 2019 in Munich, Germany and attended by over 64,000 visitors from 125 countries. This year, Globelink Ünimar and Globelink Slovenia were among the participants in the exhibition.

Globelink Ünimar participated in the exhibition as part of the Turkish Pavilion, which was organized for the first time by Foreign Economic Relations Board of Turkey (DEİK) Logistics Business Council. According to Mr. Turgut Erkeskin, Chairman of the DEİK Logistic Business Council, he mentioned that this is an important step in the name of DEİK which attached great importance to foreign economic relations in order to bring Turkish logistics sector to the world.



Turkish Pavilion set up for the first time at the Transport Logistics Fair



Globelink Ünimar's booth

Globelink Ünimar Managing Partner, Mr. Uğurhan Kışkı said: "As Globelink Ünimar, we are proud and happy to take part in the Transport Logistic which was attended by more than 64.000 visitors from 125 countries in the period we are preparing to celebrate our 25th anniversary.

We have been serving as an integrated logistics solution partner to our partners in various countries of the world for twenty five years. We had the opportunity to introduce our past and future projects by meeting with our existing and potential business partners at the stand we opened within the scope of the fair.

We would like to express our gratitude to all interested partners, especially DEİK-Logistics Business Council, for providing the opportunity to introduce the power of the Turkish Logistics sector at an event where factors such as One Belt One Road, Artificial Intelligence, Internet of Things, Block Chain and Industry 4.0 come to the fore."



From the left:

Commercial Director Fatih Baş,  
Manager Didem Şenses,  
Manager Pelin Kurtar  
Managing Partner Uğurhan Kışkı

## TRANSPORT LOGISTIC 2019 - GLOBELINK UNIMAR & GLOBELINK SLOVENIA

Under the slogan of “In Love with Logistics”, Globelink Slovenia were one of the 19 companies from Slovenia which took the opportunity to present the advantages of the logistics route via Slovenia on a 280-sqm stand.

The first day of the fair was attended by Mr. Zdravko Počivalšek, Minister of Economic Development and Technology of Slovenia. He represented Slovenian logistics companies and pointed out that Slovenia has a strategic geographical position as it lies at the crossroads of several European corridors. The Minister also highlighted the extensive investments, such as the modernization of the entire Slovenian railway network, the construction of an additional rail track between Koper and Divača, and the construction of an additional tunnel crossing the Alpine Karawanke mountain range between Austria and Slovenia.

At the fair, Globelink Slovenia was represented by a team of five persons which was led by CEO Mr. Dare Radojevič and Operation Director Ms. Mojca Košir. The main focus was to explore for new business opportunities and new potential clients and this event was also a good platform to meet and connect with regular clients.

From the left:

CEO Dare Radojevič,  
Operation Director Mojca Košir,  
Minister of Economic Development  
Technology Zdravko Počivalšek







From the left:

CEO Dare Radojevič,  
Operation Director Mojca Košir,  
Business Development Danijel Pajić,  
Sales Alen Črlenec,  
Marketing and Sales Tina Lazić

Globelink Slovenia's booth



Slovenian stand



**PROMOTING  
DIRECT SERVICES TO ALGECIRAS**

<b>COUNTRY</b>	<b>TRANSIT TIME ALGECIRAS</b>
QINGDAO	34 days
SHANGHAI	24 days
NINGBO	23 days
SHENZHEN	21 days
SINGAPORE	17 days

PROMOTING GLOBELINK UNIEXCO (SPAIN)  
OFFERS DIRECT SERVICES FROM:

**QINGDAO  
SHANGHAI  
NINGBO  
SHENZHEN  
SINGAPORE**

TO

**ALGECIRAS**

CONTACT:  
COTIZACIONES.VLC@GL-UNIEXCO.COM



**GLOBELINK UNIEXCO, S.L.**  
International Cargo Wholesalers (NVOCC)



**NEW SERVICE**  
**- MIAMI, UNITED STATES TO IQUIQUE, CHILE**

**CARRIER: HAMBURG SÜD**

**SAILING DAY: THURSDAY**

**FREQUENCY: FORTNIGHTLY**

**CONTACT DETAILS: BRUNO BARBI**  
**TEL: +1 305 715 1142**  
**EMAIL: BRUNOB@CAROTRANS.COM**

Transit time:

**28**

Days

**NEW SERVICES**  
**- VERACRUZ, MEXICO TO MIAMI, UNITED STATES**

**CARRIER: MSC**

**SAILING DAY: SUNDAY**

**FREQUENCY: FORTNIGHTLY**

**CONTACT DETAILS: SANDRA HERNÁNDEZ**  
**TEL: +52 55 9126 9870**  
**EMAIL: INFO@FASTFORWARD.MX**

Transit time:

**10**

Days



## HOLIDAY - JULY 2019

COUNTRY	DATE	HOLIDAY (2019)
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Costa Rica	25 Jul	Annexation of Guanacaste Day
Egypt	23 Jul	Revolution Day
Hong Kong	01 to 02 Jul	Hong Kong S.A.R Establishment Day
Morocco	30 Jul	Feast of the Throne
Sri Lanka	27 Jul	Esala Full Moon Poya Day
Thailand	16 Jul	Asarnha Bucha Day
	29 Jul	H.M. King's Birthday

### CWT Globelink Group

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